

Broadband Meeting Town of Tyringham April 8, 2017

2 No-Cost Options

- ❖ Charter Communications (Spectrum)
 - 96% of Town with Hybrid System
- ❖ Mid-Hudson Data Corp (WiSpring)
 - 93% of Town with Fiber to Home,
 - 4% of Town with Wireless Service
 - May revise proposal to cover 100%

Services Offered

- ❖ Charter Communications
 - Unlimited High Speed Internet
 - Phone
 - TV
- ❖ Mid-Hudson Data Corp.
 - Unlimited High Speed Internet
 - Phone

Internet Speeds & Fees

- ❖ Charter Communications (Nearest \$1)
 - 60x4 mbs \$60, 100x5 \$120,
 - + \$25 Phone, +\$5 Wireless Router (WiFi),
 - Discount W/TV, Low Income Pkg. \$15
- ❖ Mid-Hudson Data Corp. (Nearest \$1)
 - 25x5 \$90, 35x10 \$110, 50x10 \$136,
 - 75x15 \$166, 100x20 \$200, +\$6 WiFi,
 - + \$20 Phone

Installation Fees

- ❖ Charter Communications (Nearest \$1)
 - Std: 125' aerial \$50, +\$40 WiFi Activation
 - Spectrum Ultra: +\$200 WiFi Activation
 - Non-Std Install: Charter pays 1st \$3,000
- ❖ Mid-Hudson Data Corp. (Nearest \$1)
 - Std: 250' aerial \$150, \$1 per ft. over 250'
 - Underground \$1 per ft, \$2 w/new conduit

Construction

- ❖ Charter Communications
 - Within 1 year from pole licensing
 - Valley Connected via Tyringham Road
 - Goose Pond Connected via Forest Street
- ❖ Mid-Hudson Data Corp.
 - Within 1 year from pole licensing
 - Valley Connected via Tyringham Road
 - Goose New Poles Along George Canon

Coverage Beyond 96 or 97%

- ❖ Charter Communications
 - Most Likely 100% Paid by Town
 - Has Not Yet Provided a Quote
- ❖ Mid-Hudson Data Corp.
 - 100% Paid by Town ?
 - Has Quoted Price of \$120,000 ?
 - 4% of Town Still Wireless Service ?

Other Considerations

- ❖ Charter Communications
 - Large National Company
 - Uniform Pricing Throughout U.S.
 - Special Pricing for Higher Speeds & FTTH
- ❖ Mid-Hudson Data Corp.
 - Small Regional Company
 - Pricing May Vary by Service Area
 - Special Pricing for Speeds Above 100x20

What Could Go Wrong?

- ❖ Charter Communications
 - May Withdraw Offer if Not Enough Towns Sign On
- ❖ Mid-Hudson Data Corp.
 - Has Not Yet Received Qualification Status from MBI

What's Next?

- ❖ April 11, 2017
 - Board of Selectmen Could Vote to Accept Either No-Cost Option
- ❖ April 19, 2017
 - At Special Town Meeting Town Could Vote to Appropriate Funds for Expanding Coverage Beyond the 96 or 97% Levels

What Now?

- ❖ Discussion and Questions
- ❖ Questionnaire

Broadband Questionnaire

Which service provider do you like best? (Please check 1 box)

- ☐ Charter Communications
- ☐ Mid-Hudson Data
- ☐ Mid-Hudson if 100% Fiber to whole Town at no cost to Town
Otherwise Charter
- ☐ None of the above. The Town should look for other options.

Should the Town appropriate up to \$150,000 for the purpose of extending broadband coverage beyond the 96% or 97% level?

- ☐ Yes
- ☐ No

Comments: _____